



The Sales Coach

Tarek Youssef Baltagi

Unlocking Potential, Closing Deals
Transform Your Sales Journey with Tarek.

Company Profile



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DEAR READER,



Welcome to a journey of transformation and excellence in sales! Are you feeling stuck in your sales career, struggling to meet targets, or finding it challenging to connect with clients? You're not alone. Many sales professionals and business students face these hurdles, often feeling overwhelmed in the fast-paced, competitive world of sales.

But here's the good news: these challenges are not your endpoint; they're the beginning of your growth with us. Imagine breaking through barriers, exceeding your sales targets with ease, and building lasting relationships with your clients.

Our unique approach to sales coaching, rooted in knowledge, experience, passion, and dedication, is tailored to address precisely these pain points. We don't just offer strategies; we transform mindsets. We empower you with the skills to excel in communication, emotional intelligence, and sales techniques that resonate with today's customers.

Let's embark on this path of success and excellence together. Your journey to becoming a top-tier sales professional starts here.

Are you ready to take the leap?

Tarek Baltagi
FOUNDER, THE SALES COACH

*"In the world of sales,
the most powerful
currency isn't money; it's
trust. Cultivate it, and
you will not just meet
targets, you will surpass
expectations."*



ABOUT US

Tarek Youssef Baltagi is a seasoned Sales Coach with a rich background in training and self-help. With a focus on sales, business communication, and emotional intelligence, he offers a unique blend of knowledge, experience, and a deep-seated passion for serving others. His professional journey is marked by a commitment to honesty, results, and a personalized touch in every coaching session. Tarek's programs are designed not just to impart skills, but to transform mindsets and drive real-world success

MISSION

Empowering sales professionals and business students through expert coaching in sales, communication, and emotional intelligence. Committed to achieving outstanding results by enhancing sales skills and customer service acumen with a personalized and impactful approach grounded in honesty and professionalism.

VISION

I aspire to be a global authority in sales coaching, renowned for transforming the success of salespeople, business students, and customer service employees. Through continuous advancement in expertise, I aim to influence the sales industry, creating a legacy of excellence and dedication where every mentee achieves professional aspirations.



CORE VALUES

Knowledge and Expertise

Continuously cultivating a deep understanding of sales dynamics, customer psychology, and effective communication strategies.

Passion to Serve

A genuine enthusiasm for coaching, with a focus on uplifting and empowering others to reach their full potential.

Dedication to Results

Unwavering commitment to delivering measurable improvements in performance and success for clients.

CORE VALUES

Professional Integrity

Maintaining honesty, transparency, and ethical practices in all interactions and coaching methodologies.

Personalized Approach

Recognizing the unique needs and goals of each client, providing tailored coaching to suit individual profiles.



WHY CHOOSE US?

Proven Expertise

Tarek brings a wealth of experience and knowledge, ensuring that clients receive coaching that is both deep in theory and rich in practical application.

Tailored Solutions

Understanding that each client's needs are unique, Tarek offers customized coaching to maximize individual growth and performance.



WHY CHOOSE US?

Commitment to Results

With a results-oriented approach, every strategy and piece of advice is geared towards tangible improvements in sales and communication skills.

Empathetic and Ethical Coaching

Maintaining a high standard of integrity and empathy, ensuring that clients feel supported and valued throughout their journey.

"True salesmanship is the art of painting solutions on the canvas of clients' needs, using the brush of empathy and the colors of integrity and passion."

-Tarek Youssef Baltagi

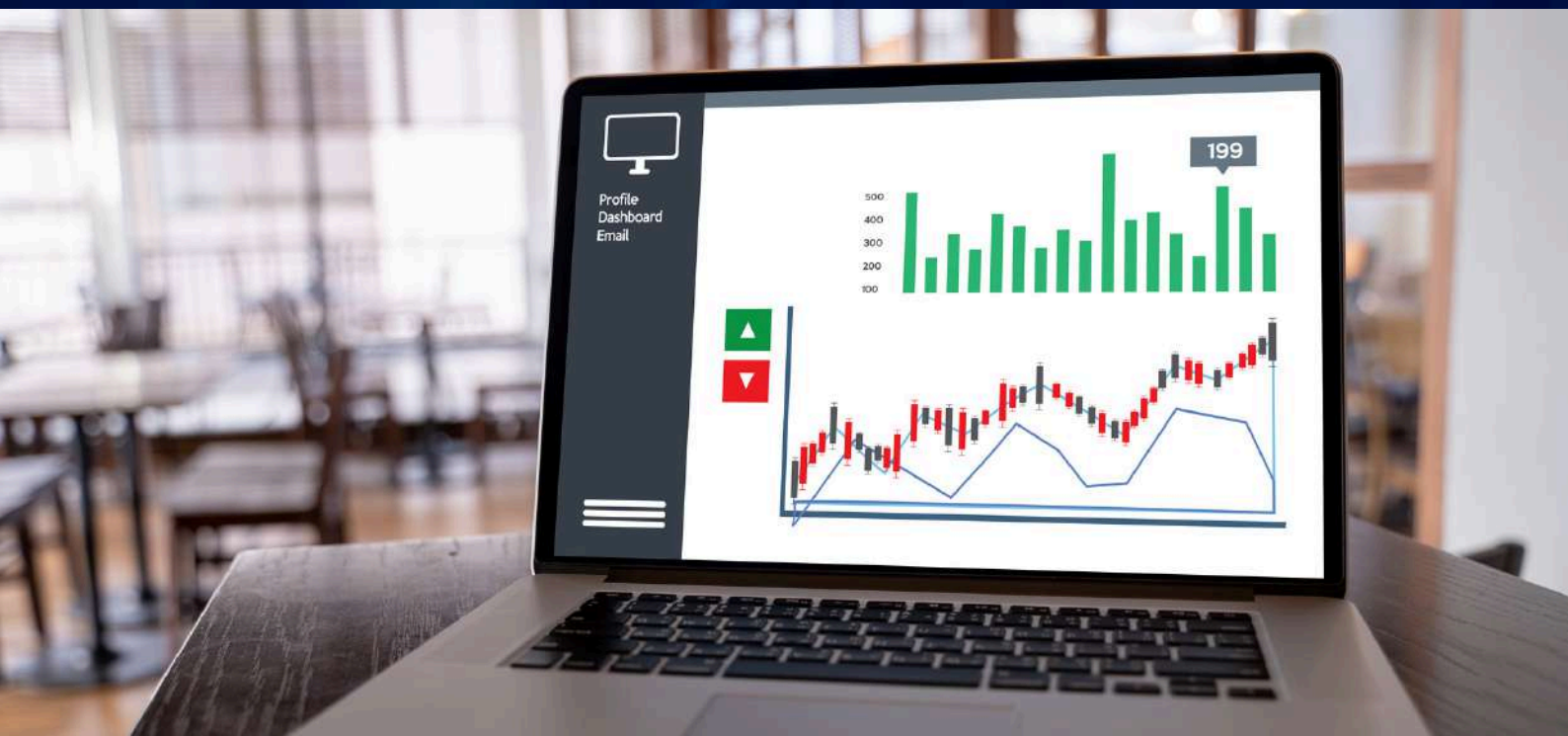




SERVICE

Sales Training Program

Designed to enhance communication, emotional intelligence, and customer service skills for unparalleled success





SALES TRAINING PROGRAM

Tarek Youssef Baltagi's sales training program offers a comprehensive and dynamic approach to mastering the art of sales. This program is meticulously structured to cover every facet of the sales process, from fundamental concepts to advanced techniques. It begins with a deep dive into the definition and essence of sales, laying a solid foundation for understanding the core principles of successful selling.



SALES TRAINING PROGRAM

Key Features:

- 1. Comprehensive Content:** The training covers essential topics such as the 11 commandments of sales success, sales stages, customer service excellence, body language, and neuroscience in selling.
- 2. Interactive Learning:** Incorporating various learning methods like the 'book of questions', 'book of power', and 'book of WOW', the program ensures an engaging and interactive experience.
- 3. Practical Insights:** Real-world scenarios and objection handling techniques provide practical insights into the challenges salespeople face.
- 4. Emotional Intelligence Training:** A special focus on emotional intelligence in sales, highlighting its importance in building relationships and closing deals.
- 5. Customer Service Excellence:** An in-depth look at customer service standards, including handling complaints and customer recovery.

Benefits:

- 1. Enhanced Sales Skills:** Participants will master the entire sales process, improving their ability to sell effectively from initiation to deal closure.
- 2. Customer Retention Strategies:** The training provides strategies for exceptional customer service, crucial for customer retention and loyalty.
- 3. Personal and Professional Growth:** This program enhances both sales techniques and personal growth, fostering versatility and adaptability in various sales scenarios.



PRICING AND PACKAGES

1 SESSION	HELPING YOU UNDERSTAND AND DEVELOP HEALTHIER EMOTIONAL RESPONSES, RESILIENCE, AND COPING SKILLS, WHILE ALSO FOSTERING A STRONGER SENSE OF SELF-UNDERSTANDING FOR A BETTER OUTCOME	\$ 125
4 SESSION	FOR THE PRICE OF 3 SESSIONS YOU ARE GETTING 1 FOR FREE <i>Maximum timeframe to be completed: 2 months</i>	\$ 375
9 SESSION	FOR THE PRICE OF 6 SESSIONS YOU ARE GETTING 3 FOR FREE <i>Maximum timeframe to be completed: 3 months</i>	\$750
12 SESSION	FOR THE PRICE OF 8 SESSIONS YOU ARE GETTING 4 FOR FREE <i>Maximum timeframe to be completed: 3 months</i>	\$ 1000

- * **No refunds - Full payment before service**
- * **Not showing up for a scheduled session will be considered as a paid session**
- * **Rescheduling a session is at least 24 hours before the session**



"Remember, every 'no' in sales is not a setback, but a step closer to 'yes'. Embrace rejection as a teacher, not an enemy, and let resilience be your companion on the path to success."

Tarek Youssef Baltagi

THE SALES COACH



CONTACT US

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